

The Achievement Group

www.tagpartners.org | 4515 Fleur Drive Suite 200, Des Moines, Iowa 50321 | Toll Free: (866) 845-5292 Local: (515) 256-6421 Fax: (515) 953-5300

TAG's Top 20 Guaranteed Annuities

Effective Date: 2/1/2018

Company Name	AM Best Rating	Minimum Premium Amount	Product Name	1st Year Rate	Rate Thereafter	Average Rate	Max Issue Age	Commission Rate	Date of Change			
3 Years												
EquiTrust	LB	B++	10K	Certainty Select	2.25%	2.25%	2.25%	90	RC	2.00%	01/17/18	
4 Years												
North American	HB	A+	200k	Guarantee Choice	2.20%	2.20%	2.20%	90	RC	1.50%	02/06/18	
GILICO		B++	Q: 5k NQ: 2.5k	Guranty 4	2.60%	2.60%	2.60%	100		1.60%		
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	2.50%	2.50%	2.50%	90	RC	1.75%	02/01/18	
5 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.35%	3.35%	3.35%	RR	90	RC	2.25%	
Reliance Standard		A+	10K	Eleos MVA	3.00%	3.00%	3.00%		85	NG	2.50%	01/23/18
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	2.80%	2.80%	2.80%		90	RC	2.50%	02/01/18
North American	HB	A+	200k	Guarantee Choice	2.70%	2.70%	2.70%		90	RC	2.00%	02/06/18
6 Years												
EquiTrust		B++	10k	ChoiceFour	4.00%	2.7% base 2.00% min	-		85	NG	5.50%	01/23/18
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	2.90%	2.90%	2.90%		90	RC	2.50%	02/01/18
GILICO		B++	NQ: 5k Q: 2.5K	Guranty 6	3.25%	3.25%	3.25%		79		2.00%	
7 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.50%	3.50%	3.50%	RR	90	RC	2.25%	
Reliance Standard		A+	5k	Apollo MVA	4.70%	2.40% base 1.00% min			85	NG	4.00%	01/23/18
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.00%	3.00%	3.00%		90	RC	2.50%	02/01/18
EMC		A-	10k	Bonus 1.5	3.50%	2.00%	-	NG	NQ: 90 Q: 80	NG	5.00%	
8 Years												
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.05%	3.05%	3.05%		90	RC	2.50%	02/01/18
North American	HB	A+	200k	Guarantee Choice	2.70%	2.70%	2.70%		90	RC	2.50%	02/06/18
10 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.60%	3.60%	3.60%	RR	90	RC	2.75%	01/02/18
GILICO		B++	36,500	Annuicare	3.25%	1.00% Min	-		79	NG	7.50%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.20%	3.20%	3.20%		90	RC	3.00%	02/01/18

RR: rate reductions for optional riders.

NG: rate not guaranteed for entire term.

** Online Applications Only Effective 06/06/16

Guarantees 2.00% after surrender charge period ends.

Tripled the annuity value for LTC.

RC: renewal commissions.

LB: Low Band HB: High Band

Positive Rate Change Negative Rate Change

AGENT USE ONLY - NOT FOR PUBLIC USE
Rates and product availability vary by state. Please call our office for details.