## **The Achievement Group**

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## **TAG's Top 20 Guaranteed Annuities**

Effective Date: 5/9/2018

Company Name		AM Best Rating	Minimum Premium Amount	Product Name	1st Year Rate	Rate Thereafter	Average Rate		Max Issue Age		Commission Rate	Date of Change
3 Years												
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	2.65%	2.65%	2.65%		90	RC	1.00%	05/01/18
4 Years												
North American	НВ	A+	100k	Guarantee Choice	2.60%	2.60%	2.60%		90	RC	1.50%	05/15/18
GILICO		B++	NQ: 2.5k Q: 5k	Guranty 4	2.75%	2.75%	2.75%		100		1.60%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	2.85%	2.85%	2.85%		90	RC	1.75%	05/01/18
5 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.65%	3.65%	3.65%	RR	90	RC	2.25%	
Reliance Standard		A+	10K	Eleos MVA	3.15%	3.15%	3.15%		85	NG	2.50%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.10%	3.10%	3.10%		90	RC	2.50%	05/01/18
North American	НВ	A+	100k	Guarantee Choice	3.30%	3.30%	3.30%		90	RC	2.00%	05/15/18
6 Years												
EquiTrust		B++	10k	ChoiceFour	4.25%	2.75% base 2.00% min	-		85	NG	5.50%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.20%	3.20%	3.20%		90	RC	2.50%	
GILICO		B++	NQ: 5k Q:2.5k	Guranty 6	3.40%	3.40%	3.40%		90		2.00%	
7 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.80%	3.80%	3.80%	RR	90	RC	2.25%	
Reliance Standard		A+	5k	Apollo MVA	4.85%	2.70% base 1.00% min			85	NG	4.00%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.40%	3.40%	3.40%		90	RC	2.50%	
EMC		A-	10k	Bonus 1.5	3.95%	2.45%	-	NG	NQ: 90 Q: 80	NG	5.00%	
8 Years												
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.45%	3.45%	3.45%		90	RC	2.50%	
North American	НВ	A+	100k	Guarantee Choice	3.10%	3.10%	3.10%		90	RC	2.50%	05/15/18
10 Years												
Sentinel Security Life		B++	2.5k	Personal Choice	3.90%	3.90%	3.90%	RR	90	RC	2.75%	
GILICO		B++	36,500	Annuicare	3.25%	1% Min	-		79	NG	7.50%	
Guggenheim	LB	B++	NQ: 10k Q: 5k	Preserve Multi-Year	3.60%	3.60%	3.60%		90	RC	3.00%	

RR: Rate reductions for optional riders

and state variations apply

in CA, MN and FL

NG: rate not guaranteed for entire term.

\*\*: Online Applications Only Effective 06/06/16

Guarantees 2.00% after surrender

charge period ends.

Triples the annuity value for LTC.

RC: renewal commissions.

LB: Low Band HB: High Band

Positive Rate Change Negative Rate Change